

# REALTOR® Code of Ethics Citation Policy and Schedule of Fines

Revised 7/1/2021

The **Citation Policy** is an expedited fine process for violations of specific Articles and Standards of Practice of the REALTOR® Code of Ethics. It provides an opportunity for a Respondent to admit to the violation, pay a stated fine, waive his/her rights to a hearing and the matter is then closed. Only certain Articles and Standards of Practice are eligible to be included in the Citation Policy. The process for filing a complaint and the complaint form are included at the end of this document.

Article 1. Protecting and promoting the interest of clients while treating all parties honestly,

**SOP 1-5**. Failure to disclose and obtain consent from both parties when representing both seller and buyer in the same transaction

1<sup>st</sup> offense \$250; 2<sup>nd</sup> \$500; 3<sup>rd</sup> \$1000. Both second & third offenses require Code of Ethics class.

**SOP 1-7.** Obligates a listing broker to provide upon request of a selling broker written affirmation that an offer was presented, or written notification that the seller/landlord has waived the obligation to have the offer presented, upon written request of a cooperating broker submitting an offer. (1/2019) 1st offense \$250; 2nd \$500; 3rd \$1000. Both second & third offenses require Code of Ethics class.

**SOP 1-16**. Accessing or using or allowing others to access or use a listed or managed property on terms or conditions other than those authorized by the owner or seller.

1st offense \$250; 2nd \$500; 3rd \$1000. Both second & third offenses require Code of Ethics class.

## Article 3. Cooperating with other Brokers (sharing listings and listing information)

SOP 3-2. Failure to communicate a change in cooperative services prior to the time that REALTOR® submits an offer to purchase the property. Also, as a listing broker, attempting to unilaterally modify the offered compensation with respect to a cooperative transaction after a REALTOR® has submitted an offer to purchase or lease.

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

**SOP 3-4**. Failing to disclose to cooperating brokers the existence of dual or variable rate commission arrangements. (VRC in MLS)

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

**SOP 3-6.** Failing to disclose existence of accepted offers, including offers with unresolved contingencies, to cooperating brokers (changing status in MLS from Active to Contingent/Pending upon having an accepted offer.

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

**SOP 3-8**. Misrepresenting the availability of access to show or inspect a listed property 1<sup>st</sup> offense \$250; 2<sup>nd</sup> \$500; 3<sup>rd</sup> \$1000. Both second & third offenses require Code of Ethics class.

**SOP 3-9**. Providing access to listed property on terms other than those established by the owner or the listing agent. (Failure to follow showing instructions in MLS)

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

#### Article 4. Disclosing ownership interests

Failing to disclose REALTOR®'s ownership or other interest in writing to the purchaser or purchaser's representative.

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

#### **Article 5. Disclosing present interests**

Providing professional services concerning a property or its value where they have a present interest unless such interest is disclosed to all affected parties.

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

#### Article 6. Accepting compensation or other profits only with client's consent

Accepting any commissions or rebates or profits on expenditures made for their client without the client's knowledge and consent. Also, failure to disclose to a client or customer the REALTOR®'s financial benefits or fees received as a direct result of recommending real estate products or service.

**SOP 6-1**. Failure to disclose REALTOR®'s direct interest in an organization or business entity when recommending to a client or customer that they use the service of that organization or business. 1st offense \$250; 2nd offense \$500; both 2nd and 3rd also required Code of Ethics class.

#### Article 12. Painting a true picture in advertising, communication and representations

Failure to present a true picture in their advertising, marketing and other representations. Failure to disclose status as real estate professional in advertising and other representations.

1st offense \$250; 2nd offense \$500; both 2nd and 3rd also required Code of Ethics class.

**SOP 12-4**. Advertising property for sale/lease without authority of owner or listing broker. 1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

**SOP 12-5**. Failure to disclose name of real estate firm in advertisement for listed property. 1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

**SOP 12-6.** Failure to disclose status as both owner and REALTOR® or licensee when advertising property in which REALTOR® has ownership interest.

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

**SOP 12-7.** Falsely claiming to have "sold" property.

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

**SOP 12-8**. Failure to take corrective action when it becomes apparent that information on a REALTOR®'s website is no longer current or accurate.

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

**SOP 12-9**. Failure to disclose firm name and state of licensure on REALTOR® firm website 1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

**SOP 12-10.** Misleading consumers through deceptive framing, manipulating content, deceptively diverting internet traffic, presenting other's content without attribution or permission, or using misleading images.

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

**SOP 12-12**. Registering or using of deceptive URL or domain name.

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

**SOP 12-13**. Representing that the REALTOR® has a designation, certification or other credential he/she is not entitled to use.

1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

### Article 14. Participating in Professional Standards proceedings

Failure to cooperate in Professional Standards proceedings or investigations after having been advised that failure to cooperate can result in a violation of Article 14.

1<sup>st</sup> offense \$500; 2<sup>nd</sup> \$1000; 2<sup>nd</sup> and 3<sup>rd</sup> require completion of a Code of Ethics class.

#### Article 16. Inferring with exclusive relationships other REALTORS® have with clients

**SOP 16-16.** Conditioning the submission of a buyer's offer on additional compensation from a listing broker.

1st offense \$250; 2nd \$500; 3rd \$1000. Both second & third offenses require Code of Ethics class.

**SOP 16-19**. Placing for sale/lease sign on property without permission of the seller/landlord, 1<sup>st</sup> offense \$250; 2<sup>nd</sup> offense \$500; both 2<sup>nd</sup> and 3<sup>rd</sup> also required Code of Ethics class.

\_\_\_\_\_

#### **Citation Policy Process**

- 1 A Complainant files a written complaint with the Association alleging violation of one of more Articles of the REALTOR® Code of Ethics through Form E-1.
- 2 If the complaint alleges violation of an Article covered by the Citation Policy it is forwarded to the Citation Panel
- 3. If appropriate, the Citation panel will issue the Citation and impose discipline consistent with the Citation Schedule. Alternatively, if the Citation panel determines that the complaint is sufficiently egregious to warrant a hearing rather than issue a citation, the complaint will be referred to the Professional Standards Committee of the Mississippi Association of REALTORS® to schedule a hearing.
- 5. If a citation is issued the Respondent will have 20 days from the transmittal of the citation to either pay the stated citation (fine) to the Association or request a hearing before the Professional Standards Committee.

For information on the Citation Policy or Complaint Process contact Jo Usry jo@cmr.realtor or 601.345.2740

Central Mississippi REALTORS® 564 Sunnybrook Rd Ridgeland, MS 39157 601.345.2740. jo@cmr.realtor

# ETHICS COMPLAINT Form E-1

To the Grievance Committee of Central Mississippi RE	ALTORS® Date Filed:
COMPLAINT(S)	RESPONDENT(S)
Complainant(s) charge(s): An alleged violation of <b>Article(s)</b>	of the Code of Ethics.
complainant and which explains when the alleged viol	ttached typed statement, which is signed and dated by the lation(s) occurred and, if a different date, when the complainant(s) <b>Practice</b> may be used in the statement as demonstrations of the
·	lge and believe of the undersigned and is filed within 180 days could have been known in the exercise of reasonable diligence or n, or event, whichever is later.
Date(s) alleged violation took place:became aware of the facts on which the alleged violation	cion(s) is/are based:
I (we) declare that to the best of my/our knowledge a	nd belief, the allegations in this complaint are true.
	laint involved in civil or criminal litigation or in any proceeding other state or federal regulatory agency?YesNo
Code of Ethics, Standard of Practice 14-1 provides that more than one Association of REALTORS® with respect transaction or event. Have you filed, or do you intend	nere the REALTOR® is a member or MLS participant except that the t "REALTORS® shall not be subject to disciplinary proceeding in t to alleged violation of the Code of Ethics relating to the same I to file a similar or related complaint in another Association of ociation:
I understand that should the Grievance Committee dis from the transmittal of the dismissal to appeal to the	smiss the ethics complaint in part or in total, that I have 20 days CMR Board of Directors.
Complainant(s):	
Type/Print Name Cell phone:	Signature Email address:
Type/Print Name Cell phone:	Signature Email Address: