



What Do I Get for my REALTOR® Dues Dollars?

Your Annual REALTOR® dues pays for benefits you receive from THREE Associations: the **National** Association of REALTORS®, the **Mississippi** Association of REALTORS® and the **Jackson** Association of REALTORS®. Listed below are a *few*, but not all, the benefits you receive from each by maintaining REALTOR® membership:

From the **NATIONAL Association of REALTORS®** you receive:

- The use of the trusted **REALTOR®** logo and brand
- **Realtor.org**. - A comprehensive member website that includes information and resources on every topic related to real estate sales, brokerage and appraisal.
- The REALTOR® Code of Ethics and its enforcement processes
- The REALTOR Party Initiative – bipartisan lobbying efforts for political advocacy (protecting your ability to do business from harmful legislation)
- Access to up-to-date communications and networking opportunities in your areas of expertise
- Opportunity to attend two annual conventions with trade shows
- Access to limited **health insurance**
- Access to the **REALTORS® Federal Credit Union**

From the **Mississippi Association of REALTORS®**:

- Access to a variety of real estate **Standard Forms and Contracts** and the **ZipForm software** to manage your forms and contracts electronically.
- Access to the **REALTOR® Institute** – the official REALTOR® school offering frequent education opportunities in timely topics for a reasonable fee. (non-members pay a higher fee for courses taken)
- The Mississippi Leader magazine
- Opportunity to attend an education conference and trade show
- Free **Tech** Support
- Free **Legal** Information Hotline
- Leadership training

From the **Jackson Association of REALTORS®**:

- Monthly 12-hour mandatory **New Member Orientation** that includes 4-hours of MLS training. Serves also as a refresher course for seasoned members.
- **In Plain English**, a core education course, approved for CE credit, offered to general membership and delivered to Broker's' offices upon request . Covers a

wide variety of terms and concepts related to MLS, license law and the REALTOR® Code of Ethics.

- Other timely CE courses offered to membership throughout the year
- **Appraiser Data Base** – a business tool specific to appraisers members
- **Quadrennial Code of Ethics** training offered frequently within each four-year cycle.
- Annual **Grievance** and **Professional Standards Committee** Training
- Strong political advocacy
- Opportunities for members to participate in Association Leadership and Governance
- **Jacksonrealtor.com**. Valuable resources for local REALTORS and consumers
- **REALTOR® Store** located at the Association office – offering a variety of real estate products for use in daily business.
- The Jackson Association of REALTORS owns a **Multiple Listing Service** providing guaranteed compensation for cooperative services with a state of the art MLS system with over 10 years of historical sales data and monthly market indicator reports
- Access to Reasonably priced group limited health Insurance
- **BuyInMississippi.com** – the only reliable public website for consumers searching for properties for sale in Mississippi. The listing information is fed directly from the Association's MLS and includes active listings of several MLSs in the state. Unlike other public websites, the information on BuyInMississippi.com is always correct and reliable.